

## Your Reliable Partner



### At a Glance

#### Founded

1997

#### Headquarters

Doha - Qatar

#### Employees

Sales : 30

Support : 50

#### Quality Certification

ISO 9001 (Certified by BvQi)

#### Office Facility

900 sqm

#### Warehouse Facility

20,000 sqm

### The Leadership Team

#### Mr. Ibrahim Abdulla Al Emadi

Chairman

#### Mr. Xavi Thekkath

Managing Director

#### Mr. Rony Paul Thekkanath

Chief Executive Officer

#### Mr. Karthik Ramaiah

General Manager

#### Mr. Srinivasan Rengarajan

Group Finance Manager

### Our Company

Petrofac Qatar is a Leading Provider of Engineering Equipments, Supplies & Value Added Services to the Oil & Gas, Petrochemical and Infrastructure Industries. Petrofac's core business involves providing customers with a comprehensive range of engineering products and solutions sourced from world-renowned principals and manufacturers. We have a team of professionally qualified and experienced engineers with excellent customer relationship management, dedicated to address our client's demands and requirements effectively.

### Our Products



#### Piping

Pipes, Fittings, Flanges, Fasteners, Gaskets



#### Valves and Actuators

Ball Valves, Gate Valves, Globe Valves, Check Valves, Butterfly Valves, Plug Valves, Motorized Valves, Relief Valves, RSBV & DBBV, Valve Actuators



#### Mechanical

Heat Exchangers, Water and Waste Water Pumps, Construction & Maintenance tools, Condition monitoring tools, Valve Maintenance tools, Machine tools, Fabrication machineries.



#### Process

Pressure Vessels, Metering skids, Dehydration Packages, Filters and Filtration systems, Reformer tubes & Coils, Flame arrestors & Tank, Molecular Sieves



#### Electrical

Cables, Cable Trays, Cable ladders & accessories, Busbars, Panels, Earthing materials, Explosion Proof Junction Boxes, Light Fixtures, Cable Glands, Switch Gears



#### Instrumentation

Pressure, Temperature, Level and Flow Measurements, Process Analyzers, Regulators and Valve, Interlocks, Panel Instrumentation, Instrumentation, Instrumentation Tubings, Double Compression Fittings, Process Management systems.

### Our Services



Valve Automation Services, Pumps and Valves Testing & Calibration, Valves Online Leak Sealing, Heat Exchanger Refurbishment, Torque Tensioning, Blasting & Painting, Machining & Fabrication, repairs & Maintenances, HDPE Pipe Welding & testing, After Sales Service

# The Steps We Climbed

1997

Established as a Supplier of Piping Products to the Oil & Gas Industry

1999

Registered as a Vendor with Qatar Petroleum, the State Oil Company. Signed up Agency Agreements with various Leading Manufacturers of Oil Field Equipments

2001

Started Stocking Piping Materials to address the Urgent & Shutdown Requirements

2003

Secured a Huge Order from Qatar Petroleum for Supply of Piping Package

2004

Expanded our Product Portfolio in Process, Electrical & Instrumentation Areas

2005

Certified as an ISO 9001 Company for Maintaining Quality Standard Procedures Diversified further into Infrastructure & Construction Materials Supplies

2007

Restructured the Organization by setting up Specific Product Divisions with Industry Focus

2008

Launched State-Of-The-Art ERP system, further Improving Operational Efficiency

2009

Secured a Multi Million Dollar Contract from RasGas for Supply of Process Equipments

Expanded to a 20,000 sq.m Warehouse to meet the Growing Market Demands

2010

Closed a Major deal with ASHGHAL for Supply of Valves & Pumps Package for a STP Project

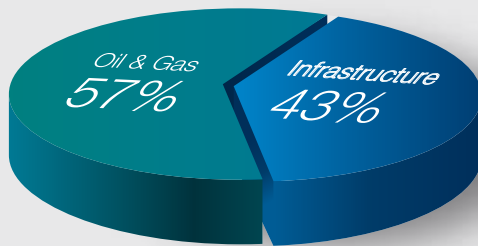
Moved to Petrofac Qatar Corporate Head Quarters Building

2011

Secured TRACE Certification for Ethical Business Practice

Set up Emerson Authorized Valve Automation Center (VAC)

## Market Share by Industry Segment



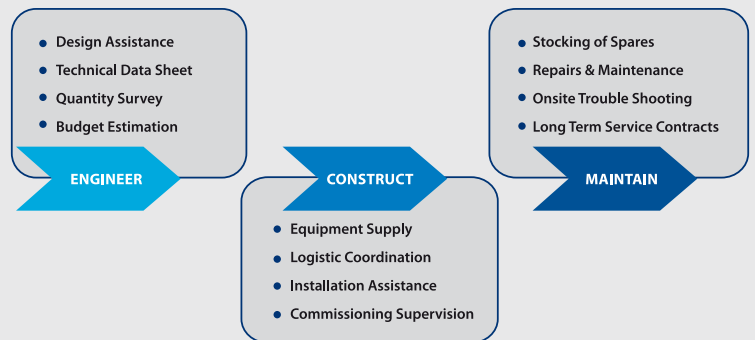
### Oil & Gas Industry

Crude Production & Refining  
NGL, LNG & GTL  
Petrochemicals  
Fertilizers  
Industry – Metals & Non-Metals

### Infrastructure Industry

Power  
Water  
Transport  
Roads & Bridges  
Buildings

## Our Solution Approach



## Our Clients

Ashghal	Maersk Oil	Qatari Diar
Barwa	Midmac	QBC
Berger Bilfinger	Msheireb Properties	Q-Chem
Black Cat	Nakilat	Qcon
CAT International	Occidental Petroleum	RasGas
Chiyoda	OryxGTL	Saipem
Dolphin Energy	QAFCO	SEG
Galfar	QAPCO	Shell
Hochtief	Qatalum	Siemens
Hyundai Engineering	Qatar Kentz	Six Construct
JGC	Qatar Petroleum	Technip
Kahramaa	Qatar Steel	Total
Larsen & Toubro	Qatargas	UDC

## Our Principals

ABB	Fuji Filter	Sealweld
ABS	GEA	Seepex
Alderley	Gersan	Siirtec Nigi
Armstrong	Holmatro	SPX
BIS	Interpipe	Sumitomo
Control Seal	Manoir Industries	Surya Steel
Cooper Industries	Maus Italia	Ulma
Emerson	Oliver Valves	VAG
Erne fittings	Poyam Valves	YLI
Exterran	Sandvik	Zeochem
	Schulz	